

NEGOTIATING PHRASES...

Would you reconsider...

I'm wondering if...

How would you feel if...

I believe that...

How about if we reconsider...

I believe we could change...

Actually, I think all we need to do is...

I believe _____ means _____.

Perhaps _____ could also be placed...

In this case, I believe what you mean is...

I see what you mean; however, I wonder if...

I agree up to a point. Would you consider...

I would like to interject another point of view.

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